

SUSTAINABILITY AND THE SEMINAR SERIES

Selling Solar Electricity—Taking Advantage of the FIT Program

Date: Thursday, Oct 7th, 2009
Time: 5:30 p.m. - 7:30 p.m.
Location: Lambton College - 1457 London Road, Sarnia, ON
Room: N105 (south entrance of the college)
Cost: **Free**

Introduction

Maike Luiken, Ph.D., Dean, Sustainability,
Business Development & Applied Research,
Chair, IEEE London Section

Keynote

Selling Solar Electricity-Taking Advantage of the FIT Program

Keynote Speaker

Ed Nicol Sun Volts Unlimited

Q & A—General Discussion



Beverages will be provided

www.bluewatersustainabilityinitiative.com

www.sunvoltssolar.com

london.ieee.ca

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Selling Solar Electricity—Taking Advantage of the FIT Program

Abstract

The *Green Energy Act, 2009 (GEA)* was introduced to the Ontario Legislature on February 23, 2009. It includes a proposal for a new renewable energy program known as a *Feed-in Tariff (FIT) Program* designed to further encourage the development of renewable energy supply. Part of the FIT program will allow homeowners to sell solar electricity (for systems < 10 kW) for approximately \$0.80 kWh.

Ed will be walking us through exactly what steps need to be followed to take advantage of this program and what costs you will encounter along the way. By the end of the session you will know what paperwork needs to be filled out, who to contact for each step, what costs are involved at each step, pricing on various solar systems and what sort of payback period can be expected.



Ed will be bringing some sample equipment for you to view and ask questions about.

Bio

Ed & Sharon Nicol got into the business after looking at doing something for their house after the *Great Blackout of '04*. They just stumbled onto the *Sun Volts* website while doing research. After their system was installed and up and running on the *Net Metering* program they were so impressed by *Sun Volts Unlimited* that they went through the process of acquiring their own franchise. They operate for the time being from their home demonstrating how their system functions and explaining the various equipment, systems and revenue programs now available to people in Ontario. They have four systems installed from *Essex* to *Sarnia*.

